



# **St Ives J.A.F.L. 2008 Annual Report**

*“Oh when the Saints  
go marchin' in  
Oh when the Saints go marchin' in  
I want to be with St Ives  
when the Saints go marchin' in”*



31<sup>th</sup> October 2008



# St Ives Junior AFL Club

## 2008 Annual Report

<u>Contents:</u>		<u>Page:</u>
• <b>President's Report</b>		<b>3</b>
• <b>Portfolio Reports</b>		<b>4</b>
- <i>Registration</i>		
- <i>Council Liaison</i>		
- <i>Auskick</i>		
- <i>Property</i>		
- <i>Social Committee</i>		
- <i>Junior Coaching Co-ordinator</i>		
- <i>Youth Coaching Co-ordinator</i>		
- <i>Umpires</i>		
- <i>Canteen</i>		
- <i>Sponsorship</i>		
- <i>Treasurer's Report</i>		
• <b>Financial Statements</b>		
- <i>2008 Financial Statements</i>	<i>Appendix 1</i>	<b>10</b>
• <b>Club Sponsors</b>	<i>Appendix 2</i>	<b>13</b>
• <b>Board of Management</b>	<i>Appendix 3</i>	<b>15</b>
• <b>Awards</b>		
- <i>Club</i>	<i>Appendix 4</i>	<b>16</b>
- <i>Perpetual</i>	<i>Appendix 5</i>	<b>17</b>
- <i>Achievement</i>	<i>Appendix 6</i>	<b>18</b>
• <b>Coaching / Team Management Panel</b>	<i>Appendix 7</i>	<b>19</b>
• <b>Representative Honours</b>	<i>Appendix 8</i>	<b>21</b>
• <b>Association Awards</b>	<i>Appendix 9</i>	<b>23</b>

## **President's Report**

### **Highlights of 2008**

The St Ives JAFL club continues to be successful on and off the football field. Our players, supporters and volunteers must be congratulated for their efforts.

Some of the highlights of 2008

- Increased player numbers to 330 and we have now almost doubled player numbers in the past three years
- Team numbers of 14, the highest in the Sydney North competition.
- Outstanding Auskick Program with Stuart Hunter winning the prestigious award of Northshore Auskick Co-ordinator of the year.
- Six teams competing in the finals
- Our U14 team winning the Grand Final
- Another solid financial result and a strong financial position

### **Summary of operations**

- **Football**

**Auskick** – As in previous years our Auskick program was a tremendous success. A wonderful effort by Stuart Hunter, head coach Trev Byrne and the entire Auskick support team.

**Grade Teams** - The St Ives Club fielded 14 teams and once again had the highest number of teams in the competition. All of our players had plenty of game time and from all reports had a very enjoyable season. We fielded 9 teams in the junior grades. Our u11 Goodes team made the preliminary final and were desperately unlucky not to play in the big one. Special mention must go to our u12 teams with both having a wonderful season. In 2007 these teams won just one game between them. In 2008 the u12 Kelly team made the finals and the u12 Lockett team just missed out on the finals. Congratulations to all the boys and their coaches.

We were very competitive in the youth grades with all of our teams playing in the finals and the u14's taking out the major prize on Grand Final day in emphatic fashion. Congratulations to all the boys and to coaches Lawrence, Callander and McAllister who had the team at their peak during the finals. The 13's, 15's and 16's all lost hard fought semi finals and all should be proud of their efforts this season. We wish our U16's every success as they move on to senior football.

Many thanks must go to all of the volunteers who put so much effort into our teams and our players- coaches, assistant coaches, managers, ground managers, goal umpires, boundary umpires. We really do appreciate your time and effort.

Mike Lawrence and Hugh Callander were recognized for their outstanding service to our club being awarded the Geoff Roberts Memorial Clubman award.

**Representative Players** – The club had many representative players from u11 –u16 and reports indicate that all of the boys performed well at this higher level. A complete list of representative players and award winners is included in the annual report.

**Club Umpires** – Our umpires once again did a wonderful job of controlling the many junior games that our club played at Acron Oval and Rofe Park. Many thanks to all of the boys who umpired at a very high standard

- **Sponsors**

**Many thanks go to our sponsors who support the club financially.** Century 21 was once more our major sponsor and we are very appreciative of the support from Craig Marshall. Craig's Butchery at West Pymble and O'Loughlin's Pharmacy at St Ives were again sponsors of the club. We also had a new sponsor in Sportspower at St Ives. I would encourage you to do business with our sponsors whenever possible. Make sure you tell them you are from St Ives JAFL

- **Administration and Finance**

These roles include secretary, canteen, social, registration, finance, property, council liaison, Auskick co-ordinator, junior coordinator, youth co-ordinator, ground management co-ordinator, umpire's coordinator, and sponsorship. Many thanks are due to the committee of Angela Fardy, Martin Rodgers, Terry Southwell, Tony Amasi, Andrea Lawrence, Peter Jenner, Diane Morris, Richard Piech, Allan Ashmore, Tim Middleton and Stuart Hunter.

The 2008 year was a very good financial result and we continue to be in a strong financial position. Between the canteen and the social function we raised over \$20,000 for the club in 2008.

Many thanks go to Diane Morris and her many helpers for this outstanding result in the canteen. And Deb Scott, Sally Biles, Angela Fardy, Lee Stokes, Natalie Hanlon and Andrea Lawrence must be congratulated on a wonderful social night which also raised over \$11k for the club.

Details of the various portfolios can be found in the portfolio reports.

Terry Southwell was awarded the Presidents Award for his outstanding contribution to the club. Nothing is too much for Terry and he not only brings great ideas to the table he also gets involved in the implementation of those ideas. Besides being the treasurer, Terry was also very involved in helping out with all facets of club management.

- **The future – 2009 and beyond.**

The goal of our club is to be able to be a leader in growing the code in Sydney. The more kids that play the game, the stronger the competition will become. When we have at least 3 teams in the junior age groups and at least 2 teams in the youth age groups we will have achieved a major milestone. To do that, we will have to have at least 100 Auskickers coming through each year.

Recruitment is our number one priority between now and Christmas. We need assistance from as many club supporters as possible. We need to spread the word in both public and private schools. We need our players to be encouraging their mates to join our club.

As always we can always accommodate more volunteers and with a little help from many we will be a better club in the future. 2008 will be my final year as President. I wish to thank all of the volunteers that have been involved with me over the past several years. In particular, I wish to thank Andrea Lawrence for her amazing dedication to our club.

Our kids love playing this game and we must make sure there is a strong administration in place so that our club continues to be a leader in the Sydney Junior AFL.

**Allan Brackin**  
**President**

### **Registration**

Another successful year for registrations, season 2008 had 329 registered players. This was an increase of 21 players from last year. Overall 146 new players were recruited, with 66 in Auskick and 80 players over the various age groups.

This year there were minimal changes to the registration process. There were no outstanding registration fees at the end of season 2008

This is my last year doing registrations and my thanks to all coaches and managers for their help in finalising registration details for all team members over the past five years.

**Andrea Lawrence**  
**Registrar**

## **Council Liaison**

2008 proved to be another year where we enjoyed a successful relationship with Ku-ring-gai Council that enabled us, amongst other things, to use our lights on the weekends and their prompt attention to clubhouse issues.

A changing of the guard at Ku-ring-gai Council saw our previous main Council contact, Ryan Blouin relieved by Guy Thomas who has been great to deal with.

A few teething problems with the lights but the dog issue has subsided somewhat and we have an oval that is envied by many other clubs.

My thanks to Andrea, Allan and Tony who covered for me when needed.

I seem to have the hang of this role and look forward to smooth sailing in the 2009 AFL season.

**Martin Rodgers**  
**Council Liaison Officer**

## **Auskick**

The 2008 AusKick season was an unqualified success on all counts. To make AusKick work and be successful requires a big collaborative effort by all concerned and this was a major part of the reason that the club was recently awarded the 'Best AusKick Program – North Shore' for the second time in three years.

We finished the season with 90 registered players, with the youngest player being 4 years old. The primary reason for the success was the enjoyment of the kids (happy kids = happy parents) and this was entirely due to Trev Byrne and his team of coaches for ensuring that the sessions were conducted in an educational manner where the skills of the game were practiced, but most importantly in an environment that was FUN. We continued to hear stories throughout the year of other sports where the prime emphasis was not placed on having fun and participation and there is no doubt that the continued success of the AusKick program relies on being organised and getting the basics right.

Some of the coaches who were part of AusKick this year are moving up to u9s. It is the continual growth of coaching experience in the club that begins at AusKick level that will stand the club in good stead in future years. My thanks go to them all.

## **Coaching panel 2008**

Head Coach – Trev Byrne  
Assistant Coaches – Lynton Alderson  
Bryan Lawless  
Grant Martin  
Basil Salvaris

The role of the parents in AusKick cannot be understated. Indeed it could be argued that the role of the parent as a volunteer is as valuable as the coach as to all intents, that is exactly what the parent volunteer is, a volunteer coach. Many of the drills that are undertaken every single Sunday are impossible to do without the parents. Additionally, the job of starting up the canteen every week falls to the AusKick parents. To each of you, who came and helped out on the field and on the canteen, thank you. However, please be mindful that as a community based sport, all roles within the club are filled on a volunteer basis and as players move through the club, there is a need for the club to refresh itself with parents who are willing and able to support the club by contributing their time to carry out the many varied necessary tasks and roles needed to run the club.

We have over 40 kids moving on from AusKick to u9s and u10s next season and I sincerely hope that all of them have enjoyed their time in AusKick enough to give the 'proper' games a go next year. To match this year's numbers we will therefore need to have around 50 new kids coming through next season and for this to happen effectively we need parents to talk to other parents in their school communities about the positive virtues of AusKick. We are able to co-ordinate AusKick presentations with the AFL at a school level and we find that word of mouth allied to the AFL grass roots marketing is an effective recruitment / retention strategy.

Aside from the regular Sundays at Acron, we also played two gala days at Manly and Pittwater (North Narrabeen), an AusKick game during half time at a North Shore Bombers game as well as our annual game during half time at a Swans game at the SCG. It is just a shame that not all children are able to take part in this due to the club only being allocated one 9 person side per season. It is a prime objective for next year's program to maximise the

opportunities for the kids to play other clubs and in addition to the Gala Day that we will be hosting next year, I expect that we will 'play away' on 3-4 other Sundays throughout the year.

On a final note, I'd like to personally thank the St Ives Board for their assistance throughout the season, specifically, Andrea Lawrence, Diane Morris, Terry Southwell and the outgoing President, Allan Brackin.

**Stuart Hunter**  
**Auskick Coordinator**

### **Property**

This year there was no dedicated property co-ordinator but a combined effort by the St Ives Board to get the job done.

The following took place during season 2008:-

- Shorts and socks outsourced to Sport First (formerly Sports Power, St Ives).
- Decision made to change socks from navy and white to plain navy
- 50 size 12 jumpers purchased
- Additional footballs purchased with the intention to get at least 1 ball per 2 players in all teams
- Sports bags purchased
- Upgrade of on-field uniform for our coaches, managers, grounds managers and committee members

**Property Coordinator**

### **Social Committee**

This year's Cocktail Party was a celebration to remember – 40 years of football at St Ives. On Saturday 2nd August, over 160 past, present, life members and association representatives, gathered at Avondale Golf Club for a night filled with canapés, mixing and mingling and for those that were up for it, dancing the night away to Venus Seven. Special mention to the band, whose drummer is our very own James Barton (Harrison U14's and Will AK), who assured us that people would be up and dancing by song 2 – how right he was!! The dance floor was definitely the place to be.

Even with the emphasis on "social", we were still there to raise a few dollars and we certainly did that, with just over \$11,000 raised. A big thank you to Peter Jenner, for going out and canvassing some big business to help us out, Value Added Promotions (Tim Morris) for their continued support and all the parents within the club for their donations, big and small.

**Sally Biles, Lee Stokes, Angela Fardy, Debbie Scott, Natalie Hanlon and Andrea Lawrence**  
**Social Coordinators**

### **Junior Coaching Co-Ordinator**

Congratulations to all teams for a second season as the Club again fielded 14 teams, the biggest number for any Sydney North club. That growth continued demand on coaches, managers and other support persons. Thank you all.

In the under 9's we fielded 2 sides coached by Peter Van Dongen and David Beilby, capably assisted by Joshua Graeve. Both teams enjoyed their first season of competition footy. Special thanks to Josh as he contributes so much time to his coaching and umpiring the Juniors.

The under 10's we "maxed" again our efforts with 3 teams coached by John English, Stephen Kane and Richard Piech. We evenly spread potential and although none reached finals, the kids enjoyed playing greater on field time, learning their skills and gaining experience that will place them in good stead for next season.

The Under 11's had a terrific year, under the guidance of Robbie Wright and Mark Hansen. Both teams were competitive all season and the Bolton's finished second in the North West competition before losing in a tough and close Preliminary Final encounter. The squad shows plenty of strength for the challenge of the combined comp next year.

The Under 12's fielded 2 sides in Division 2 coached by Paul Hattaway and Chris Abbott. Both teams were picked to be evenly matched and it turned out an even contest with the Kelly's booked a place in the Elimination Final in the final round while the Lockett's last round loss left them just outside the 6. Well done fellas.

**Richard Piech**  
**Junior Coaching Coordinator**

### **Youth Coaching Co-ordinator**

Congratulations to the under 13's under the guidance of Patrick Jackson they made it through to the semi finals for the 2<sup>nd</sup> consecutive season. Well done and see if they can go one better next season.

The under 14's fielded teams in Division 1 and Division 2. Congratulations go to the Coaches, managers and players for the way they performed this season. The 14's did not have sufficient number for 2 teams with some kids playing 2 games each week to ensure they were competitive. However, what an outstanding year for the Division 1 team and their coaches Mike Lawrence and Hugh Callander taking out this seasons flag after finishing the season 2<sup>nd</sup> on the ladder. Also Congratulations to Michael McAlister on his 1<sup>st</sup> year as a Coach.

The under 15's had a competitive season under Coach Brett Scott, scraping into the semi's. Brett will be planning a strategy during the off season to go all the way next season.

Well done to our 16's who under Falconer, assisted by Bruce Weston, Brent Hutton made it through to the semi's, they had a great season 3rd in the overall ladder. Good luck to the boys and hope they continue playing AFL for North shore.

I would like to thank all the coaches for their support and co-operation throughout the year and congratulations in assisting our club in having a successful 2008. I look forward to seeing all of them back in 2009.

**Tony Amasi**  
**Youth Coaching Co-ordinator**

### **Umpires**

This year our junior umpires have once again risen to the many challenges associated with umpiring a game of Australian Rules football, along with the added difficulty of having modified rules across the four younger grades. Eleven umpires supported both the St Ives and Hornsby JAFU clubs in umpiring the U9-U12 home games at Acron Oval and Rofe Park.

The umpires for this year were Joshua Graeve, Jaiden Ashmore, Mathew Lawrence, Kelly Eynaud, Paul Hayes, Marshall Lines and newcomers Jared Lawrence, Andrew Morris, Jordan van den Berg, Marcus Curren and myself (who was quite shocked to realise that umpiring from the sidelines is much easier than being in the middle with the whistle!).

Joshua Graeve umpired tirelessly during the year adjudicating in excess of 35 games including a number of finals. His fine year was capped off by being awarded the St Ives 'Umpiring Trophy' for 2008.

A special mention also needs to be made regarding Kelly Eynaud and Paul Hayes who both umpired in 'orange shirts' for the first time this year.

As always, the challenge for the club is to provide a steady trickle of players wanting to become umpires. We have a number of players from this year who have expressed interest and we look forward to welcoming them to our ranks next year.

I'd like to thank the Committee for their support and Phil Edwards (Sydney North Umpires Director) for his ongoing guidance and patience.

**Allan Ashmore**  
**Umpires Coordinator**

## **Canteen**

The canteen had a busy 2008 season, opening up for every round. Many familiar faces and some enthusiastic new team managers made rostering of parents a relatively easy task this year, although the club still relies on everybody turning up as requested to avoid falling back on others. A few hours by all families on game day are much more fun than resorting to raffles and chocolate fundraisers.

Parents from Auskick really made a difference this year sharing the load of opening up and directing the first shift – Thank you so much Canteen Game Day Coordinators: Steph Ashcroft, James Barton, Virginia Symonds, Sharon Brimson and Val Beattie.

There are also many behind the scenes helpers and the teams are to be congratulated on willingly sharing these duties as well – Thank you Angela Fardy (BBQ delivery), Georgie Winder (Grocery shopping), Sharon Brimson (Pie orders), Terry Southwell (Coke delivery), Sandra Amasi (Confectionery), and Mike Quaife (Gas supplies). The Canteen Coordinator role was shared between Andrea Lawrence and Diane Morris – Andrea took on the financials, stock delivery and general back up while Diane managed the roster and ordering.

The canteen profit for 2008 was around \$12,500, which was down slightly from last year and was largely due to the club not hosting an Auskick Gala Day, Jumper Presentation or Finals match day. More importantly, some great friendships have been forged amongst the parent group and a good many laughs shared along the way.

**Diane Morris**  
**Canteen Coordinator**

## **Sponsorship**

As ever a huge thank you to all of our sponsors....and here is a plug for each of them...

C21 Cordeau Marshall...give Craig Marshall a call if you are selling your home  
Sportspower St Ives....visit Paul and his team for all your sporting goods  
OLoughlins ...your local St Ives Pharmacy  
Craig's Butchery...thanks as always for the great sausages Craig  
Nando s St Ives....thanks for the delicious freebies

It s been a much tougher year for Club Sponsorship, so we really do appreciate the ongoing support of the above as well as other local businesses that regularly support us through the year on an ad hoc basis such as Bunnings Belrose.

Here s a feel for some of the additional things that our Sponsors do for our club during the year .

C21....Our major sponsor for many years, and a fantastic supporter of our Club. In 2008 Craig Marshall again provided us with invaluable auctioneering assistance at our Cocktail function.

SportsPower.... by stocking all our specialist Club kit, Paul and his team have removed the need for the Club to manage this awkward and potentially costly specialized function in house.

Valvoline...Barry Breen again kindly made himself available to deliver a very special Training night as a prize on Cocktail Night

Nando s St Ives...were supportive throughout the year not only supplying free meal vouchers to our Auskick group all year but turning up with free meals for the kids at Jumper presentations and also giving generously to our Cocktail Raffle prizes

Bunnings....once again supported us generously this year, donating prizes for our Raffle.

As ever we encourage all associated with the Club to support our sponsors where ever possible. Looking forward to another great year for our Club and it s Sponsors next year.

**Peter Jenner**  
**Sponsorship**

## **Treasurer's Report**

Whilst 2008 stands as the Club's toughest year financially in the last 5 years, there is no cause for alarm. If anything, the numbers reflect the uncertainty of the times we face and act as a precursor for what we may encounter in 2009. With this backdrop in mind, I would like to present the Annual Treasurer's Report for the St Ives Junior AFL Club for 2008.

To make sense of the numbers this year, I have highlighted the main areas and made rough and ready comparisons with the Club's financial records since 2004. This aim of the 5 year comparison is to put the year into perspective ready for 2009. The key points are below with this year's results outlined in detail. There is a summary table towards the end of the report giving a snapshot of the last 5 years:

### **Registration**

The increase in both membership numbers and fees for 2008 continued to drive up registration as the main source of revenue growth for the Club – up \$8,299 or 20% on 2007. I believe the Club should maintain the same fee structure for 2009 to acknowledge the current economic climate.

### **Canteen**

The Canteen takings were down on 2007, but the gross margin of 45% remained within the average over the last 5 years (46%). Alas, a very consistent result, a good result considering that canteen prices remained at 2007 rates whilst there were other increases due to higher inflation from increased production and transportation.

### **Fundraising**

The Cocktail Party produced an excellent result with the profit margin running above the average over the last 5 years. Again, however, overall proceeds from the event were down in sync with the economy.

### **Sponsorship**

Sponsorship dropped this year in what was NOT an election year. Incidentally, the best 2 years for sponsorship were in 2004 and 2007, both election years for the Federal Government. With 2009 shaping up to be a tough year it will be difficult to expect top dollar from our local sponsors.

### **Expenses**

With the new lights at Acron Oval installed in 2007, 2008 saw the Club move on to consolidate a number of other smaller projects including an honour board, website update, and new furniture. The approximate cost of these initiatives was around \$10K.

### **Overall**

The Club remains in a strong position financially with the option of parking more cash aside on Fixed Deposit. In summary though, there was an overall drop in operating profit for 2008, down from approximately \$35K in 2007 (excluding the lights) to \$12K. Barring any new projects, one would expect the operating profit for 2009 to rest somewhere in between 2007 and 2008.

**Terry Southwell**  
**Treasurer**

**Full Treasurer's Report available on request**

**FINANCIAL STATEMENTS****Statement of Financial Position as at 30 September 2008**

	2007	2008
<b>ASSETS</b>		
Cash		
Board Account	\$46,598.96	\$25,096.83 <sup>[1]</sup>
Canteen Account	\$14,250.63	11,712.77
Petty Cash	25.20	425.20
Term Deposit	0.00	50,788.75 <sup>[2]</sup>
Pre-Paid Telephone Expenses	0.00	0.00
Clothing Inventory	\$3,720.85	812.00
<b>TOTAL ASSETS</b>	<b>64,595.34</b>	<b>88,835.55</b>
<b>LIABILITIES</b>		
Pre-Paid Registrations	0.00	130.00 <sup>[3]</sup>
Trade Creditors	0.00	11,444.00 <sup>[4]</sup>
<b>TOTAL LIABILITIES</b>	<b>0.00</b>	<b>11,574.00</b>
<b>NET ASSETS</b>	<b>64,595.34</b>	<b>77,261.55</b>
<b>MEMBER'S EQUITY</b>		
Retained Earnings	123,503.12	64,595.34
Current Year Earnings	<b>(58,907.18)</b>	12,665.91
<b>TOTAL EQUITY</b>	<b>64,595.34</b>	<b>77,261.55</b>

## Statement of Financial Performance as at 30 September 2008

<b>INCOME</b>	<b>2007</b>	<b>2008</b>
Registration Fees	40,235.00	48,534.00
Canteen Sales	32,785.81	28,604.78 <sup>(5)</sup>
Clothing Sales	8,928.00	2,337.00 <sup>(6)</sup>
Fundraising Income	20,704.00	16,942.00
Sponsorship Income	10,900.00	7,880.00
Miscellaneous Income	1,382.00	330.00
Stock Revaluation	929.80	(577.85) <sup>(6)</sup>
Bank Interest	6,747.39	1,905.94
<b>TOTAL INCOME</b>	<b>\$122,612.00</b>	<b>105,955.87</b>
<b>COST OF SALES</b>		
Clothing Costs	0.00	2,331.00 <sup>(6)</sup>
Total Cost of Sales	0.00	2,331.00
<b>GROSS PROFIT</b>	<b>122,612.00</b>	<b>103,624.87</b>
<b>EXPENSES</b>		
Administration Expenses	88.76	71.34
Advertising Expenses	0.00	130.00
AFL Expenses	14,172.85	9,876.00
Bank Charges	126.10	52.40
Corporation Fees	0.00	420.00
Canteen Supplies	17,867.20	15,842.72
Coaching Clinics	1,709.25	1,976.00
Clothing Inventory Expenses	0.00	0.00
Club Activities	4,201.30	6,767.26
Club House Expenses	0.00	9,260.94 <sup>(7)</sup>
Donations	0.00	20.00
Equipment – General	8,611.24	12,010.86 <sup>(8)</sup>
Equipment – Lights	94,280.00	0.00
Fundraising Expenses	5,670.00	5,460.00
Ground Hire	7,469.00	8,778.27
Miscellaneous Expenses	45.00	120.00
Photograph Expenses	4,365.00	3,444.00
Presentation Day Expenses	7,989.73	5,864.15
Recruitment Costs	43.75	335.33
Sponsorship Expenses	0.00	20.00
Postage	0.00	70.00
Telephone	60.00	71.99
Umpire Fees	5,470.00	4,758.00
Physio Fees	1,125.00	0.00
Uniforms	6,385.85	2,946.30
Web-site Expenses	1,839.45	2,636.40 <sup>(9)</sup>
<b>TOTAL EXPENSES</b>	<b>181,519.48</b>	<b>90,958.96</b>
<b>NET OPERATING PROFIT (LOSS)</b>	<b>(58,907.18)</b>	<b>12,665.91</b>

### **Accompanying Notes as at 30 September 2008**

- [1] There is one outstanding cheque to present on the Board Account for \$110.00 covering the purchase of the Swans jumper for the cocktail party fundraiser.
- [2] Money put aside in a NAB term deposit, which is due for maturity in February 2009. The NAB operating accounts do not earn interest and do not incur bank charges.
- [3] The club received 1 pre-paid registration prior to the 30 September, which covered 1 returning member for Auskick.
- [4] Two bills were outstanding for 2008: the council usage of the ground covering lights, (approximately \$8,000), and Foto 21 (\$3,444.00) for team photographers.
- [5] Canteen Sales were down 15% whilst Canteen Supplies dropped 13%. The resulting profit margin on the Canteen went from 46% in 2007 to 45% in 2008.
- [6] Property outsourced to Sports Power who paid for it at their cost and not the Club's cost resulting in a \$577.85 write down – offsetting the \$929.80 re-evaluation in 2007.
- [7] Clubhouse Expenditure includes: (a) new furniture (\$6,266.94) and the (b) Club honour board (\$2,294.00)
- [8] General Expenses includes: (a) Sports Bags (\$6,300.00). This is the restock bags for future membership commitments.
- [9] Website Expenses includes: (a) Revamp of the website (\$1,045.00) to improve the look and feel of the site.

## CLUB SPONSORS

The St Ives JAFL Club is very fortunate to have again received terrific support from members of our commercial community. They have again in 2008 provided their time, product and / or services to support our Club in both our AFL and community endeavours. The Board express its sincere appreciation for their continued support.

### Sponsors in 2008

# Major Sponsor



**Century 21 Cordeau Marshall Smith**  
St Ives / Gordon

**Contact: Craig Marshall 9498 2388**  
**Dominic Smith 9488 8588**

**Web: [www.century21.com.au/gordon/](http://www.century21.com.au/gordon/)**

## Sponsors

### Craig's Butchery

**Craig Stevens** 11a Duneba Ave, West Gordon  
Phone: 9498 3572  
Web: [www.craigsbutchery.com](http://www.craigsbutchery.com)



## O'Loughlin's Medical Pharmacy

**Brendan O'Loughlin** St Ives Shopping  
Village (upstairs, next to the Medical Centre)  
Advice Line: 9440 0030  
Web: [www.stivesvillage.com.au](http://www.stivesvillage.com.au)

O'Loughlin's  
Medical Pharmacy



## Valvoline

**Barry Breen**

[www.valvoline.com.au](http://www.valvoline.com.au)



## SportFirst

**204 Mona Vale Road**

**St Ives**

Phone: 9449 4840

[stives@sportfirst.com.au](mailto:stives@sportfirst.com.au)

**SPORTFIRST**

First for sport.

**ST IVES JAFCLUB BOARD OF MANAGEMENT- 2008**

<b>PRESIDENT</b>	ALLAN BRACKIN
<b>SECRETARY</b>	ANGELA FARDY
<b>TREASURER</b>	TERRY SOUTHWELL
<b>REGISTRAR</b>	ANDREA LAWRENCE
<b>KSAC REPRESENTATIVE</b>	MARTIN RODGERS
<b>SOCIAL COMMITTEE</b>	ANDREA LAWRENCE, SALLY BILES, ANGELA FARDY, LEE STOKES, DEBBIE SCOTT
<b>WEB SITE ADMINISTRATION</b>	CUMULUS COMPUTER SERVICES
<b>COACHING CO-ORDINATOR</b>	Youth – TONY AMASI Junior– RICHARD PIECH
<b>GROUND MANAGEMENT</b>	TIM MIDDLETON
<b>UMPIRES CO-ORDINATOR</b>	ALLAN ASHMORE
<b>CANTEEN CO-ORDINATOR</b>	DIANE MORRIS
<b>PROPERTY CO-ORDINATOR</b>	-
<b>AUSKICK CO-ORDINATOR</b>	STUART HUNTER
<b>SYDNEY NORTH REPRESENTATIVE</b>	ALLAN BRACKIN
<b>SPONSORSHIP</b>	PETER JENNER
<b>RECRUITMENT</b>	-

**ST IVES J.A.F.L. CLUB COACHING & TEAM MANAGEMENT PANEL 2008**

TEAM	COACHING STAFF	POSITION
<b>Auskick</b>	Stuart Hunter Trevor Byrne	Coordinator Head Coach
<b>U9 –Kennelly</b>  <b>O’Loughlin</b>	David Beilby Sally Mainsbridge and Grant Potter Peter Van Dongen Belinda Robertson and Paul Beattie	Coach Team Manager Coach Team Manager
<b>U10 – Hall</b>  <b>Kirk</b>  <b>Barry</b>	Steve Kane Michael Fardy John English Cathy Towers Richard Piech Gaye Carrick	Coach Team Manager Coach Team Manager Coach Team Manager
<b>U11 – Bolton</b>  <b>Goodes</b>	Mark Hansen David Tilley Fiona & Rohan Cubis Robbie Wright Mick Caddey Neil Jenkins	Coach Asst. Coach Team Manager Coach Asst. Coach Team Manager
<b>U12 – Lockett</b>	Paul Hattaway	Coach

<b>U12 - Kelly</b>	John Goode Mike Quaife Chris Abbott Michael Cook David Copeland	Asst. Coach Team Manager Coach Asst. Coach Team Manager
<b>U13</b>	Patrick Jackson Tim Ferrier Mick Morrissey	Coach Asst. Coach Team Manager
<b>U14 – Div 1</b>  <b>Div 2</b>	Michael Lawrence Hugh Callander Michael McAlister Tim Morris Michael McAlister John Corrigan	Coach Coach Asst. Coach Team Manager Coach Team Manager
<b>U15</b>	Brett Scott John Hurst Brendan Bourke	Coach Asst. Coach Team Manager
<b>U16</b>	Dean Falconer Steve Harmer	Coach Team Manager

